

From: Tom Norman, the NARCOA Insurance Administrator:

There are two separate insurance programs available for NARCOA members. The first program is our Railroad Liability Insurance Program, and is required by NARCOA for a member to operate at a NARCOA insured excursion. Many NARCOA members participate in our second program and buy insurance to provide physical damage coverage for their motorcars. This program is entirely optional, and is up to the member to determine if it is appropriate for them. The insurance covers loss or damage to our railroad rolling stock (motorcars) and also covers hyrail vehicles with one exception. Hyrail coverage is in effect only while the vehicle is being operated on railroad tracks. Motorcars are not usually covered under the member's homeowners or automobile insurance. It requires a special type of insurance coverage referred to as Commercial Inland Marine Insurance. This insurance has been provided by United Shortline Insurance Services (USI). They will continue to offer this insurance directly to NARCOA members. The Carrier is Travelers Insurance Company of America.

The commercial inland marine insurance application follows. The policy period runs from 3/31/2010 to 3/31/2011. You can either print out the form and fill it in manually, or you can enter the data on the form and print it out.

Because of identification issues that arose on a claim in a prior year, Travelers is now requiring a list of motorcars owned, but not insured, be included with your application. To meet this requirement, USI has redesigned the NARCOA application. You will now see an "Adverse Selection" area at the bottom of the application. Please list the motorcars you own but will not be insuring and the reason coverage is not being purchased on the motorcar in this section. Reasons will certainly vary but examples would be salvage value, used for parts, doesn't run, being restored.... you get the idea.

To bind/renew your personal coverage, please complete the application and return to Martha Babcock at United Shortline Insurance Services, Inc. See address below. It's important that you positively identify the motorcar(s) you're insuring. If you're not able to do so and you have a photo of the motorcar, please mail it with the application. (The description of the motorcars you are not insuring doesn't need to be as detailed.)

Checks should be made payable to United Shortline Insurance Services, Inc and mailed to:

Martha Babcock, CISR
United Shortline Insurance Services, Inc
8265 N Van Dyke Rd
Port Austin, MI 48467



UNITED SHORTLINE INSURANCE SERVICES, INC

8265 N Van Dyke Rd, Port Austin, MI 48467

Phone: 989.738.6400 or 800.247.2085 Fax: 989.738.6557

North American Railcar Operators Association (NARCOA)

Commercial INLAND MARINE Insurance Application

Effective Date (Agent use only):

CONDITIONS AND PREMIUMS

- ⇒ Carrier: Travelers Insurance Company of America, Best Rating "A+"
- ⇒ A minimum of 100 cars must be insured before physical damage coverage will be written. If applications received total less than 100 cars, the program will be cancelled and premium checks will be returned.
- ⇒ Effective date of coverage will be the date the application & payment reach USIS' office, but no earlier than the term's renewal date.
- ⇒ You must provide a "unique" description of the motorcar that distinguishes it from any other motorcar you own.
- ⇒ ADVERSE SELECTION You must list all owned motorcars NOT being insured and the reason coverage is not being purchased.
- ⇒ \$500 Deductible applies per car

MOTORCAR VALUE >	\$5,000 AND <	\$5,001 TO \$10,000	\$10,001 TO \$20,000	> THAN \$20,000
ANNUAL PREMIUM PER CAR>	\$50.00	\$100	\$150	Approval required

Name:			
MAILING ADDRESS:			
PHONE #:		FAX #:	
CELL#:			
EMAIL:			
LOSS HISTORY:			

#	COMPLETE DESCRIPTION OF MOTORCAR BEING INSURED be sure to include year, make, model, serial numbers & any other identifying marks unique to the motorcar	VALUE OF MOTORCAR:
1		
2		
3		
TOTAL PREMIUM OWED FOR INSURED MOTORCARS (include total from "2nd Page" if applicable >:		

ADVERSE SELECTION:		
#	LIST MOTORCARS OWNED BUT NOT BEING INSURED	REASON PHYSICAL DAMAGE IS NOT PURCHASED
1		
2		
3		
4		

IF MORE SPACE IS NEEDED TO LIST MOTORCARS, PLEASE USE "2ND PAGE".

NAME: _____

Use this page to enter additional motorcar information

#	COMPLETE DESCRIPTION OF MOTORCAR BEING INSURED be sure to include year, make, model, serial numbers & any other identifying marks unique to the motorcar	VALUE OF MOTORCAR:
4		
5		
6		

Enter Premium amount for motorcars listed on this page: _____

ADVERSE SELECTION: (continued from "NARCOA" page)		
#	LIST MOTORCARS OWNED BUT NOT BEING INSURED	REASON PHYSICAL DAMAGE IS NOT PURCHASED
5		
6		
7		
8		

What is inland marine/rolling stock coverage?

1st party coverage for damage to your motorcar caused by covered perils such as collision, overturn, derailment, fire, vandalism, etc.

Carrier: Travelers Property Casualty Company of America (Best Rated A+)

Valuation: Actual Cash Value

Coinsurance: 80%

What is included and what limits apply?

Additional Acquired Property - Up to \$250,000

Fire Department Service Charge - Up to \$25,000

Pollutant Clean-up & Removal - Up to \$25,000

Fire Protective Systems - Up to \$75,000

Rerailment Expense - Up to \$25,000 per member

Values exceeding members limits can be submitted for underwriter approval

Coverage for Hirail vehicles is in effect only while the vehicle is being operate on railroad tracks.

Debris Removal- 25% of covered loss up to applicable Limit of Insurance plus up to add'l \$75,000 over Limit of Ins.

Valuable Papers & Records - Up to \$50,000

"Fungus", Wet Rot or Dry Rot - Up to \$25,000

Who do I contact in the event of a claim?

You may contact the Travelers' claim department direct at 800-832-7839. However, it may be easier to file the initial report through United Shortline Insurance Services, 800-247-2085 or 989-738-6400. Martha Babcock is the NARCOA representative. (Because there are many members endorsed to NARCOA's policy, Travelers' claims department may be a little baffled if a member attempts to report the initial claim. USI will be able to provide the "missing links".)